

**CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE
CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
Qualified Private Activity Tax-Exempt Bond Project
August 5, 2025**

Banana Belt Apartments, located at 917, 919 & 923 Water Street in Santa Cruz on a 0.58 acre site, requested and is being recommended for a reservation of \$2,998,322 in annual federal tax credits and \$13,000,000 in total state tax credits and \$28,950,000 of tax-exempt bond cap to finance the new construction of 83 units of housing, consisting of 82 restricted rental units and 1 unrestricted manager's unit. The project will have 34 one-bedroom units, 24 two-bedroom units, and 25 three-bedroom units, serving families with rents affordable to households earning 30%-60% of area median income (AMI). The construction is expected to begin in February 2026 and be completed in November 2027. The project will be developed by CRP Affordable Housing & Community Development LLC and will be located in Senate District 17 and Assembly District 28.

The project will be receiving rental assistance in the form of HUD Section 8 Project-based Vouchers.

Project Number CA-25-612

Project Name Banana Belt Apartments
Site Address: 917, 919 & 923 Water Street
Santa Cruz, CA 95062
County: Santa Cruz
Census Tract: 1002.00

Tax Credit Amounts	Federal/Annual	State/Total *
Requested:	\$2,998,322	\$13,000,000
Recommended:	\$2,998,322	\$13,000,000

* The applicant made an election to sell (Certificate) all or any portion of the state credits.

Tax-Exempt Bond Allocation
Recommended: \$28,950,000

CTCAC Applicant Information
CTCAC Applicant/CDLAC Sponsor: CRP Banana Belt LP
Applicant for State Credits: Pacific Southwest Community Development Corporation
Contact: Paul Salib
Address: 122 East 42nd Street, Suite 1903
New York, NY 10168
Phone: 212-776-1914
Email: psalib@crpaffordable.com

Bond Financing Information
CDLAC Applicant/Bond Issuer: California Housing Finance Agency
Bond Counsel: Orrick, Herrington & Sutcliffe LLP
Private Placement Purchaser: Citibank, N.A.
Cash Flow Permanent Bond: Not Applicable
Public Sale: Not Applicable
Underwriter: Not Applicable
Credit Enhancement Provider: Not Applicable
Rating: Not Applicable
Denomination: Not Applicable

Development Team

General Partners / Principal Owners: Pacific Southwest Community Development Corporation
 CRP Banana Belt AGP LLC

General Partner Type: Joint Venture

Parent Companies: Pacific Southwest Community Development Corporation
 CRP Affordable Housing and Community Development LLC

Developer: CRP Affordable Housing & Community Development LLC

Investor/Consultant: CREA, LLC

Management Agent: Cambridge Real Estate Services

Project Information

Construction Type: New Construction

Total # Residential Buildings: 1

Total # of Units: 83

No. / % of Low Income Units: 82 100.00%

Average Targeted Affordability: 49.39%

Federal Set-Aside Elected: 40%/60%

Federal Subsidy: Tax-Exempt / HUD Section 8 Project-based Vouchers (25 units - 30%)

Information

Housing Type: Large Family

Geographic Area: Bay Area Region

State Ceiling Pool: New Construction

Set Aside: N/A

Homeless Set Aside Units: N/A

CDLAC Project Analyst: Daisy Andrade

CTCAC Project Analyst: Michael Reichert

55-Year Use / Affordability

Aggregate Targeting	Number of Units	Percentage of Affordable Units
30% AMI:	25	30%
50% AMI:	12	15%
60% AMI:	45	55%

Unit Mix

34	1-Bedroom Units
24	2-Bedroom Units
25	3-Bedroom Units
83	Total Units

<u>Unit Type & Number</u>	<u>2025 Rents Targeted % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
19 1 Bedroom	60%	\$2,225
5 1 Bedroom	50%	\$1,854
10 1 Bedroom	30%	\$1,112
9 2 Bedrooms	60%	\$2,670
5 2 Bedrooms	50%	\$2,225
10 2 Bedrooms	30%	\$1,335
17 3 Bedrooms	60%	\$3,085
2 3 Bedrooms	50%	\$2,571
5 3 Bedrooms	30%	\$1,542
1 3 Bedrooms	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$900,000
Construction Costs	\$39,193,793
Rehabilitation Costs	\$0
Construction Hard Cost Contingency	\$2,012,375
Soft Cost Contingency	\$404,950
Relocation	\$0
Architectural/Engineering	\$1,100,000
Const. Interest, Perm. Financing	\$5,859,088
Legal Fees	\$325,000
Reserves	\$603,625
Other Costs	\$3,298,036
Developer Fee	\$7,520,000
Commercial Costs	\$0
Total	\$61,216,867

Residential

Construction Cost Per Square Foot:	\$381
Per Unit Cost:	\$737,553
Estimated Hard Per Unit Cost:	\$409,330
True Cash Per Unit Cost*:	\$683,760
Bond Allocation Per Unit:	\$348,795
Bond Allocation Per Restricted Rental Unit:	\$353,049

Construction Financing		Permanent Financing	
<u>Source</u>	<u>Amount</u>	<u>Source</u>	<u>Amount</u>
Citibank: Tax-Exempt	\$28,950,000	Citibank	\$15,958,273
Citibank: Taxable	\$13,759,511	Safehold, Inc.	\$4,900,000
Safehold, Inc.	\$4,900,000	Deferred Developer Fee	\$4,464,814
Deferred Costs	\$8,223,290	Tax Credit Equity	\$35,893,780
Tax Credit Equity	\$5,384,067	TOTAL	\$61,216,867

*Less Donated Land, Seller Carryback Loans, Waived Fees, and Deferred Developer Fee

Determination of Credit Amount(s)

Requested Eligible Basis:	\$57,660,035
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$74,958,046
Applicable Rate:	4.00%
Total Maximum Annual Federal Credit:	\$2,998,322
Total State Credit:	\$13,000,000
Approved Developer Fee (in Project Cost & Eligible Basis):	\$7,520,000
Federal Tax Credit Factor:	\$0.81992
State Tax Credit Factor:	\$0.87000

Except as allowed for projects basing cost on assumed third party debt, the “as if vacant” land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

CTCAC Significant Information / Additional Conditions

Staff noted a per unit development cost of \$683,760. The applicant noted that the per unit cost is attributed to compliance with Santa Cruz County's lead oversight agency, an operations and maintenance program being implemented to safely manage asbestos-containing materials and lead-based paint, and water damage/mold growth remediation.

CDLAC Analyst Comments: None.

Standard Conditions

The applicant shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a reservation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis, and tax credit amount determined by CTCAC in its final feasibility analysis.

CDLAC Additional Conditions

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the CTCAC placed in service review, CTCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.

If points were awarded by CDLAC for housing type, the project shall comply with the housing type requirements at the time of CTCAC's Placed In Service review. The housing type requirement shall be conditioned in the CTCAC Regulatory Agreement and CTCAC Compliance staff shall verify the project is meeting those housing type requirements, consistent with California Code of Regulations, title 4, section 10322(i).

Point Criteria	New Const. Max. Points	Rehabilitation Max. Points	Points Scored
Preservation and Other Rehabilitation Project Priorities	0	20	0
New Construction Density and Local Incentives	10	0	10
Exceeding Minimum Income Restrictions	20	20	20
Exceeding Minimum Rent Restrictions	10	10	10
General Partner Experience	7	7	7
Management Company Experience	3	3	3
Housing Needs	10	0	10
Leveraged Soft Resources	8	8	8
Readiness to Proceed	10	10	10
Affirmatively Furthering Fair Housing	10	0	10
Site Amenities	10	10	10
Service Amenities	10	10	10
Cost Containment	12	12	12
Negative Points	No Maximum		0
Total Points	120	110	120

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.

Tie Breaker: 140.174%