

**CALIFORNIA ALTERNATIVE ENERGY AND  
ADVANCED TRANSPORTATION FINANCING AUTHORITY**

*Request to Approve a Time Extension for the  
Initial Term of the Regulatory Agreement<sup>1</sup>*

**Intuitive Surgical, Inc., and its Subsidiary, Intuitive Surgical Operations, Inc.  
Application No. 19-SM006**

**Tuesday, January 18, 2022**

Prepared By: *Xee Moua, Program Analyst*

**SUMMARY**

**Applicant** – Intuitive Surgical, Inc. and its subsidiary, Intuitive Surgical Operations, Inc.

**Location** – Sunnyvale, Santa Clara County

**Industry** – Advanced Robotic Surgical Systems and Tools

**Project** – Upgrade and Expansion of Existing Advanced Robotic Surgical Systems and  
Instruments and Accessories Manufacturing Facility (Advanced Manufacturing)

**Total Amount Qualified Property Approved**– \$96,875,430

**Estimated Sales and Use Tax Exclusion Amount at Approval<sup>2</sup>** – \$8,098,786

**Amount of Time Requested** –

- One year, until February 19, 2023, for the Initial Term of the Regulatory Agreement (four years from the date of initial CAEATFA Board approval)

**Staff Recommendation** – Approval

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<sup>1</sup> All capitalized terms not defined in this document are defined in the Sales and Use Tax Exclusion Program's statutes and regulations.

<sup>2</sup> This amount is calculated based on the average statewide sales tax rate at the time of initial approval, which was 8.36%.

**REQUEST**

On February 19, 2019, the CAEATFA Board approved a sales and use tax exclusion (“STE”) for Intuitive Surgical, Inc., and its subsidiary, Intuitive Surgical Operations, Inc. (the “Applicant”) for the purchase of up to \$96,875,430 in Qualified Property to upgrade and expand its existing design and manufacturing facility to produce advanced robotic surgical systems and related instruments and accessories (the “Project”). The Regulatory Agreement (“Agreement”) initial term provided the Applicant with three years from the date of CAEATFA Board approval to utilize its STE award.<sup>3</sup>

As of November 2021, the Applicant has used the STE to purchase approximately \$43.5 million of Qualified Property (45% of the total Qualified Property approved) and began production in Q1 of 2019. The Applicant is requesting to extend the Agreement initial term by one year to accommodate development delays with the Project as a result of the coronavirus pandemic.

The CAEATFA Board can extend the initial term of the Agreement upon a finding that an extension is in the public interest and advances the purposes of the STE Program.<sup>4</sup>

The Applicant explains that most of the Project delays occurred at the beginning of 2020 when the worldwide pandemic was declared. The Applicant states the major roadblocks include spending unplanned time to implement appropriate safety protocols and measures into the facility design plans to prevent current and future spread of the coronavirus for its employees, long approval times with the local jurisdictions for the additional permits needed for the redesign and construction of the Project, and construction-related delays. According to the Applicant, it specifically had issues with obtaining contractors, renegotiating building proposals, and getting contractors to commit to specific timelines, as the construction industry had been impacted by a labor shortage and material sourcing challenges.

To date, the Applicant explains that all required health and safety measures have been properly implemented, and the campus redesign has been solidified to suit all business needs during and post-pandemic. Moreover, as of August 2021, the local jurisdictions have approved the Project changes, and the Applicant is now preparing to purchase the remaining Qualified Property through the first half of 2022.

**THE APPLICANT**

Located in Sunnyvale at its centralized global headquarters, the Applicant is comprised of two Delaware corporations. Intuitive Surgical, Inc. (“ISI”) is publicly traded under the symbol ISRG, and Intuitive Surgical Operations, Inc. (ISO”) is a wholly-owned subsidiary of ISI. According to the Applicant, ISI was founded in 1995, and for various business reasons, ISO was formed. While ISI primarily oversees marketing, sales and administrative activities, and ISO oversees

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<sup>3</sup> California Code of Regulations Title 4, Division 13, Section 10035(b)(1)(A)

<sup>4</sup> California Code of Regulations Title 4, Division 13, Section 10035(b)(1)(B)

R&D and manufacturing personnel and assets activities, the two entities share overlapping manufacturing and production responsibilities as it operates as one consolidated business.

According to the Applicant, its latest surgical systems include the *da Vinci Xi*, *da Vinci X*, and *da Vinci SP*, which primarily consist of a patient cart, surgeon console, and vision cart. The Applicant's *da Vinci* systems enable surgeons to perform surgeries such as prostatectomies, hysterectomies, hernia repair, cholecystectomies, nephrectomies, and bariatric surgery—in a less invasive manner. The Applicant states that by combining computational, robotic, and immersive imaging technologies, surgeons can operate on patients with greater precision, control, and access, thus reducing patient recovery time.

The corporate officers of the Applicant are:

Gary S. Guthart, Ph.D., President and Chief Executive Officer  
Jaime E. Samath, Executive Vice President and Chief Financial Officer  
Myriam J. Curet, M.D., Executive Vice President and Chief Medical Officer  
David J. Rosa, Executive Vice President and Chief Commercial Officer  
Kara Andersen Reiter, Senior Vice President, General Counsel, and Chief Compliance Officer  
Marshall L. Mohr, Senior Vice President and Chief Financial Officer

## **THE PROJECT**

The Applicant received an STE award to upgrade and expand its existing design and manufacturing facility located in Sunnyside, which it represents utilizes science, engineering, and data analytics to produce advanced robotic surgical systems and related instruments and accessories (“I&A”). According to the Applicant, the Project will add approximately 600,000 square feet of facility space and a state-of-the-art logistics system to efficiently and safely move products throughout the facility, and will upgrade existing R&D, distribution, testing, and prototyping equipment and related property.

According to the Applicant, it produces its products using information technology and data analytics. For example, the Applicant uses machine learning and artificial intelligence to differentiate different tissues in a patient's body during surgery, allowing the product's needle to reduce instances of damage to internal organs and other tissues inside the patient. Additionally, the Applicant states that its EndoWrist I&A include scalpels, forceps, electrocautery, staplers, scissor and other tools that are built with advanced materials that display artificial muscle behavior when small amounts of electricity are applied, providing feedback to the surgeon who is not physically working on a patient's body, and are individually programmed with memory chips that track a multitude of statistics related to usage, as each component may only be used a limited number of times. Lastly, the Applicant states that it has engineered its advanced surgical systems and I&A to work together to computationally filter out the tremors inherent to a surgeon's hand.

According to the Applicant, the Project will result in 10% less energy consumption after incorporating higher efficiency lighting, and 20% less solid waste generation compared to

previous methods due to an increased use of additive manufacturing. The Applicant represents it will also adopt precise tools that utilize algorithms within its microprocessors to carefully build the medical devices to exact specifications. For example, the Applicant's highly sensitive assembly tools are designed to measure and track the exact amount of torque used during the production process and will alert the technician if the incorrect amount of torque is used.

**AGREEMENT INITIAL TERM EXTENSION REQUEST**

The Applicant has requested that the initial term of the Agreement be extended from February 19, 2022, to February 19, 2023, in order to accommodate developmental delays with the Project as a result of the coronavirus pandemic.

**Staff Evaluation**

In assessing the Applicant's request for an initial term extension, Staff took into consideration the challenges stemming from the coronavirus pandemic and the Project viability given the Applicant's current progress. Staff notes that labor shortages and material sourcing issues related to the construction contractors are not specific to the Applicant but is a common theme for many STE awardees that have requested additional time to make equipment purchases. Staff also recognizes the Applicant has already implemented safety protocols and measures at its facility to be more suitable for pandemic and post-pandemic operations, received permit approvals for the redesign and construction of its campus, and is implementing a new purchasing timeline within the next six months.

Based on this information, Staff believes extending the initial term of the Agreement will allow for the Project to be completed, and is, therefore, in the public interest and advances the purposes of the STE Program.

**LEGAL QUESTIONNAIRE**

Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. The Executive Director, in consultation with legal counsel, has determined that the legal issues disclosed do not affect the financial viability or legal integrity of the Applicant.

**CAEATFA FEES**

In accordance with STE Program Regulations,<sup>5</sup> the Applicant has paid an additional fee of \$2,000 because extending the initial term qualifies as a modification to the Applicant's Agreement.

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<sup>5</sup> California Code of Regulations Title 4, Division 13, Section 10036(c)(1)(B)

**RECOMMENDATION**

Staff recommends that the Board approve the Applicant's request to extend the initial term of the Agreement by one year to February 19, 2023, as it is in the public interest and advances the purposes of the STE Program.

**Attachments**

- Attachment A: Intuitive Surgical, Inc. and its Subsidiary, Intuitive Surgical Operations, Inc.'s letter requesting waiver (November 10, 2021)
- Attachment B: Intuitive Surgical, Inc. and its Subsidiary, Intuitive Surgical Operations, Inc.'s staff summary at the time of approval

**RESOLUTION APPROVING A TIME EXTENSION FOR  
INTUITIVE SURGICAL, INC. AND ITS SUBSIDIARY, INTUITIVE SURGICAL  
OPERATIONS, INC.'S INITIAL TERM FOR THE REGULATORY AGREEMENT**

January 18, 2022

WHEREAS, on February 19, 2019, the California Alternative Energy and Advanced Transportation Financing Authority (the "Authority"), a public instrumentality of the State of California, approved a Sales Tax Exclusion ("STE") in the amount of \$96,875,430 of Qualified Property for **Intuitive Surgical, Inc. and its subsidiary, Intuitive Surgical Operations, Inc.** (the "Applicant"); and

WHEREAS, within three (3) years of approval by the Authority, the Applicant must make all Qualified Property purchases (STE Program regulations Section 10035(b)(1)(b)); and

WHEREAS, upon a finding that it is in the public interest and advances the purposes of the Program, the Authority may waive the requirement that all purchases of Qualified Property be made within three (3) years of Application approval (STE Program regulations Section 10035(b)(1)(B)); and

WHEREAS, the Applicant has requested a waiver of the requirement to purchase all of the Qualified Property within three (3) years, due to unexpected delays in the Project timeline, extending the term by one (1) year to February 19, 2023; and

WHEREAS, granting the waiver will allow the Project to proceed and the state to receive the anticipated environmental and economic benefits that justified the initial approval of the Project in accordance with the law, thereby advancing both the public interest and the purposes of the Program.

NOW, THEREFORE, BE IT RESOLVED by the California Alternative Energy and Advanced Transportation Financing Authority, as follows:

Section 1. The Authority finds that it is in the public interest and advances the purposes of the Program to extend the Applicant's initial term of the Regulatory Agreement to February 19, 2023.

Section 2. This resolution shall take effect immediately upon its passage.

Attachment A: Intuitive Surgical, Inc. and its Subsidiary, Intuitive Surgical Operations, Inc.'s Letter Requesting Waiver (November 10, 2021)



November 10, 2021

CAEATFA  
Attn: Xee Moua, Program Analyst  
915 Capitol Mall Room 587  
Sacramento, CA 95814

RE: CAEATFA STE Master Regulatory Agreement ("MRA") Extension Request – Intuitive Surgical, Inc. (19-SM006)

Dear CAEATFA Board Members & Staff,

Intuitive Surgical, Inc. ("Intuitive") respectfully requests a 12-month extension on its CAEATFA STE MRA in order to procure its' remaining CAEATFA STE qualified property. Upon receiving this award, Intuitive made substantial progress on the buildout of its' Sunnyvale campus throughout 2019. Unfortunately, the uncertainty surrounding the COVID-19 pandemic put an unexpected stop on the development at the beginning of 2020. As a result of COVID-19, Intuitive experienced the following delays:

- Additional time required to implement appropriate safety measures into the design plans for the Sunnyvale campus in order to mitigate the spread of COVID-19 through its' newly constructed manufacturing and R&D facilities.
- The redesign and construction plans of the Sunnyvale campus required additional permitting through local jurisdictions which took several months to be formally approved upon resubmission.
- Difficulties with contractors including securing contractors, renegotiating proposals, and adhering to timelines due to undue pressures in the construction industry caused by the pandemic such as labor shortages and challenges with material sourcing.

Despite the obstacles presented by COVID-19, Intuitive took the necessary measures to protect the health and safety of its' employees and has successfully redesigned the Sunnyvale campus plans to be more suitable for a post-pandemic world. The City of Sunnyvale's planning commission officially approved the campus plans in late-August of 2021. With the final stamp of approval, Intuitive is able to move full steam ahead with the campus buildout which was originally planned to occur during 2020. Intuitive expects to purchase the remaining qualified property for the Project throughout the first half of 2022.

Please reach out to us with any questions. Thank you in advance for your time and careful consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "Alex Tran".

Alex Tran  
Consultant Representative

cc: [CAEATFA@sto.ca.gov](mailto:CAEATFA@sto.ca.gov)  
[xee.moua@treasurer.ca.gov](mailto:xee.moua@treasurer.ca.gov)  
[alex.tran@CALincentives.com](mailto:alex.tran@CALincentives.com)  
[sarah.hoyt@CALincentives.com](mailto:sarah.hoyt@CALincentives.com)

**Attachment B: Intuitive Surgical Inc. and its Subsidiary, Intuitive Surgical Operations, Inc.'s Staff Summary at the Time of Approval**

The original award staff summary can be found [on the CAEATFA website](#).

Agenda Item – 4.A.5  
Resolution No. 19-SM006  
Application No. 19-SM006

**CALIFORNIA ALTERNATIVE ENERGY AND  
ADVANCED TRANSPORTATION FINANCING AUTHORITY**

*Request to Approve Project for Sales and Use Tax Exclusion (STE)<sup>1</sup>*

**Intuitive Surgical, Inc. and its Subsidiary, Intuitive Surgical Operations, Inc.  
Application No. 19-SM006**

**Tuesday, February 19, 2019**

Prepared By: *Xee Moua, Program Analyst*

**SUMMARY**

**Applicant** – Intuitive Surgical, Inc. and its Subsidiary, Intuitive Surgical Operations, Inc.

**Location** – Sunnyvale, Santa Clara County

**Industry** – Advanced Robotic Surgical Systems and Tools

**Project** – Upgrade and Expansion of Existing Advanced Robotic Surgical Systems and Instruments and Accessories Manufacturing Facility (Advanced Manufacturing)

**Value of Qualified Property** – \$96,875,430

**Estimated Sales and Use Tax Exclusion Amount<sup>2</sup>** – \$8,098,786

**Application Score –**

Fiscal Benefits Points:	1,678
<u>Environmental Benefits Points:</u>	<u>65</u>
<b>Net Benefits Score:</b>	<b>1,743</b>

<u>Additional Benefits Points:</u>	<u>90</u>
<b>Total Score:</b>	<b>1,833</b>

**Staff Recommendation** – Approval

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<sup>1</sup> All capitalized terms not defined in this document are defined in the Program's statute and regulations.

<sup>2</sup> This amount is calculated based on the average statewide sales tax rate of 8.36%.



**Agenda Item - 4.A.2  
Resolution No. 19-SM006-02**

**Agenda Item – 4.A.5  
Resolution No. 19-SM006  
Application No. 19-SM006**

**THE APPLICANT**

Intuitive Surgical, Inc. (“ISI”) and its subsidiary, Intuitive Surgical Operations, Inc. (“ISO”) are requesting a sales and use tax exclusion together as Intuitive Surgical, Inc. and its Subsidiary, Intuitive Surgical Operations, Inc. (“Intuitive” or the “Applicant”) to design, manufacture, market and distribute advanced robotic surgical systems and tools used to perform gynecological, urological, general, cardiothoracic, and head and neck surgeries. Located in Sunnyvale at its centralized global headquarters, the Applicant is comprised of two Delaware corporations that are publicly traded under the symbol ISRG. According to the Applicant, ISI was founded in 1995, however for various business reasons, including limitation of liability, ISO was formed. While ISI primarily oversees marketing, selling and administrative activities, and ISO oversees R&D and manufacturing personnel and assets activities, the two entities share overlapping manufacturing and production responsibilities as it operates as one consolidated business.

According to Intuitive, its latest surgical systems are its *da Vinci Xi*, *da Vinci X*, and *da Vinci SP*, which primarily consist of a patient cart, surgeon console, and vision cart. Intuitive’s *da Vinci* systems enable surgeons to perform surgeries such as prostatectomies, hysterectomies, hernia repair, cholecystectomies, nephrectomies, and bariatric surgery—in a less invasive manner. Intuitive states that by combining computational, robotic, and immersive imaging technologies, surgeons are able to operate on patients with greater precision, control, and access, thus reducing patient recovery time.

The corporate officers of Intuitive are:

- Gary S. Guthart, President and Chief Executive Officer
- Salvatore J. Brogna, Executive Vice President and Chief Operating Officer
- Myriam J. Curet, M.D., Executive Vice President and Chief Medical Officer
- David J. Rosa, Executive Vice President and Chief Commercial Officer
- Kara Andersen Reiter, Senior Vice President, General Counsel, and Chief Compliance Officer
- Marshall L. Mohr, Senior Vice President and Chief Financial Officer

**THE PROJECT**

Intuitive is requesting a sales and use tax exclusion to upgrade and expand its existing design and manufacturing facility located in Sunnyvale, which it represents utilizes science, engineering, and data analytics to produce advanced robotic surgical systems and related instruments and accessories (“I&A”) (the “Project”). According to the Applicant, the Project will add approximately 600,000 square feet of facility space and a state-of-the-art logistics system to efficiently and safely move products throughout the facility, and will upgrade existing R&D, distribution, testing, and prototyping equipment and related property.

According to Intuitive, it produces its products using information technology and data analytics. For example, the Applicant uses machine learning and artificial intelligence to differentiate

**Agenda Item - 4.A.2  
Resolution No. 19-SM006-02**

**Agenda Item – 4.A.5  
Resolution No. 19-SM006  
Application No. 19-SM006**

different tissues in a patient's body during surgery, allowing the product's needle to reduce instances of damage to internal organs and other tissues inside the patient. Additionally, Intuitive states that its EndoWrist I&A include scalpels, forceps, electrocautery, staplers, scissor and other tools that are built with advanced materials that display artificial muscle behavior when small amounts of electricity are applied, providing feedback to the surgeon who is not physically in the patient's body, and are individually programmed with memory chips that track a multitude of statistics related to usage, as each component may only be used a limited number of times. Lastly, Intuitive states that it has engineered its advanced surgical systems and I&A to work together to computationally filter out the tremors inherent to a surgeon's hand.

According to Intuitive, the Project will result in 10% less energy consumption after incorporating higher efficiency lighting, and 20% less solid waste generation compared to previous methods due to an increased use of additive manufacturing. The Applicant represents it will also adopt precise tools that utilize algorithms within its microprocessors to carefully build the medical devices to exact specifications. For example, the Applicant's highly sensitive assembly tools are designed to measure and track the exact amount of torque used during the production process and will alert the technician if the incorrect amount of torque is used.



*Figure 1: da Vinci Xi Surgical System Patient Cart*

**Agenda Item - 4.A.2  
Resolution No. 19-SM006-02**

**Agenda Item – 4.A.5  
Resolution No. 19-SM006  
Application No. 19-SM006**



*Figure 2: da Vinci I&A*

**ANTICIPATED COSTS OF QUALIFIED PROPERTY**

The anticipated Qualified Property purchases are listed below:

Manufacturing/Production Machinery, Equipment & Materials	\$22,000,000
Facility Buildout, Upgrades & Infrastructure Improvements	18,975,430
Logistics, Transport, Storage Systems & Related Property	8,250,000
Computers, Information Technology & Related Property	6,500,000
Design, Engineering, and R&D Property	16,900,000
Tooling Equipment & Materials	6,750,000
Production/Design Tools, Spare & Repair Parts	4,750,000
Quality Control, Testing & Prototyping	8,750,000
Lab Instruments and Devices	<u>4,000,000</u>
<b>Total</b>	<b><u>\$96,875,430</u></b>

*Note: The Qualified Property purchases reported in the Application and shown here in staff's report are estimated costs. At the termination of the master regulatory agreement a finalized project equipment list will be prepared detailing the value of the Project equipment acquired and detailing the actual tax benefit realized pursuant to Revenue and Tax Code Section 6010.8. Variance from the costs shown in the Application and in this report may occur prior to the closing due to increased costs of certain components (of the Project) over original estimates, and other reasons. In addition, such costs may vary after closing due also to increased costs, as well as common design and equipment modifications during construction, differences in equipment due to future changes in law or regulation, or for other reasons.*

**TIMELINE**

According to Intuitive, the implementation of new research, design, distribution, testing, and prototyping equipment will begin in Q2 2019 and the installation of its logistics system will be completed by Q4 2019. The Applicant states that an initial 300,000 square-foot facility buildout and expansion will be complete by Q1 2020, and a second build-out phase is expected to commence in Q2 2021.

**PROJECT EVALUATION**

**NET BENEFITS**

The Project received a Total Score of 1,833 points, which exceeds the required 1,000 point threshold, and a total Environmental Benefits Score of 65 points, which exceeds the 20 point threshold.

- A. **Fiscal Benefits (1,678 points)**. The net present value of the total fiscal benefits over the lifetime of the Qualified Property is derived from the Applicant’s sales taxes, personal income taxes paid by the firm’s employees, firm taxes on profits, property taxes, and other indirect fiscal benefits of the Applicant, which amounts to \$13,591,326, resulting in a Fiscal Benefits score of 1,678 points for the Project.
  
- B. **Environmental Benefits (65 points)**. The Project will result in an Environmental Benefits Score of 65. The Applicant received points in the following categories:
  - 1. **Energy Consumption (10 of 30 points)**. The Applicant represents that the Project will result in a 10 percent reduction in energy consumption compared to the Applicant’s previous manufacturing process.
  - 2. **Solid Waste (20 of 30 points)**. The Applicant represents that the Project will result in a 20 percent reduction in solid waste produced relative to the Applicant’s previous manufacturing process
  - 3. **Hazardous Waste (5 of 30 points)**. The Applicant represents that the Project will result in a 5 percent reduction in hazardous waste produced relative to the industry standard manufacturing process.
  - 4. **Other Pollutants (30 of 30 points)**. The Applicant represents that the Project will result in 80 percent reduction in other pollutants produced relative to the industry standard manufacturing process.
  
- C. **Additional Benefits (90 points)**. Applicants may earn additional points for their Total Score. The Applicant submitted information and received 90 additional points.
  - 1. **Production Jobs (40 of 75 points)**. The Applicant represents that the Project will support a total of 1,178 production-related jobs at its Facility. CAEATFA estimates that approximately 31 of these jobs will be attributable to a marginal increase in jobs created due to the approved STE, resulting in a Permanent Jobs Score of 40 points for the Project.
  - 2. **Construction Jobs (0 of 75 points)**. The Applicant represents that the Project will support a total of 94 construction jobs at its Facility. CAEATFA

**Agenda Item - 4.A.2  
Resolution No. 19-SM006-02**

**Agenda Item – 4.A.5  
Resolution No. 19-SM006  
Application No. 19-SM006**

estimates that approximately two of these jobs will be attributable to a marginal increase in jobs created due to the approved STE. Zero points were awarded because the marginal increase in jobs does not meet the required threshold.

3. **Research and Development Facilities (25 points)**. The Applicant has verified that it has a facility located in California that performs research and development functions related to the production process existing advanced robotic surgical systems and related instruments and accessories that is the subject of this Application.
  
4. **Workforce Partnerships (25 points)**. The Applicant has partnerships with Santa Clara University, San Jose State University, Stanford University, UCLA, and UCSD for the purpose of training the workers at the Facility and/or for the purposes of assisting in the training of potential future workers.

**STATUS OF PERMITS/OTHER REQUIRED APPROVALS**

The Applicant represents all building, operating, and installation permits for the Project have been obtained and are in good standing with the City of Sunnyvale.

**LEGAL QUESTIONNAIRE**

Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. The Executive Director, in consultation with legal counsel, has determined that the legal issues disclosed do not affect the financial viability or legal integrity of the Applicant.

**CAEATFA FEES**

In accordance with CAEATFA Regulations,<sup>3</sup> the Applicant has paid CAEATFA an Application Fee of \$10,000 and will pay CAEATFA an Administrative Fee of up to \$350,000.

**RECOMMENDATION**

Staff recommends approval of Resolution No. 19-SM006 for Intuitive Surgical, Inc.'s purchase of Qualified Property in an amount not to exceed \$96,875,430, anticipated to result in an approximate sales and use tax exclusion value of \$8,098,786.

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<sup>3</sup> California Code of Regulations Title 4, Division 13, Section 10036

**Agenda Item - 4.A.2**  
**Resolution No. 19-SM006-02**

**Agenda Item – 4.A.5**  
**Resolution No. 19-SM006**  
**Application No. 19-SM006**

**RESOLUTION APPROVING AND AUTHORIZING EXECUTION OF A MASTER  
REGULATORY AGREEMENT WITH INTUITIVE SURGICAL, INC. AND ITS  
SUBSIDIARY, INTUITIVE SURGICAL OPERATIONS, INC.**

February 19, 2019

WHEREAS, the California Alternative Energy and Advanced Transportation Financing Authority (the “Authority” or “CAEATFA”) has received the Application of **Intuitive Surgical, Inc. and its Subsidiary, Intuitive Surgical Operations, Inc.** (the “Applicant”), for financial assistance in the form of a master regulatory agreement (the “Agreement”) regarding tangible personal property utilized in an Advanced Manufacturing process or for the design, manufacture, production or assembly of Advanced Transportation Technologies or Alternative Source products, components, or systems (“Qualified Property”) as more particularly described in the staff summary and in the Applicant’s Application to the Authority (collectively, the “Project”); and

WHEREAS, the Applicant has requested the Authority to enter into the Agreement to acquire Project equipment with an estimated cost not to exceed \$96,875,430 over a period of three years; and

WHEREAS, the Applicant believes that this form of financial assistance will enable it to avail itself of the benefits of an exclusion from sales and use taxes relative to the Qualified Property pursuant to California Revenue and Taxation Code Section 6010.8; and

WHEREAS, approval of the terms of the Agreement and authority for the Executive Director, Deputy Executive Director, or Chair of the Authority to execute the necessary documents to effectuate the Agreement is now sought;

NOW, THEREFORE, BE IT RESOLVED by the California Alternative Energy and Advanced Transportation Financing Authority, as follows:

Section 1. The Project constitutes a “project” within the meaning of Public Resources Code Section 26003(a)(8)(B).

Section 2. The requested master regulatory agreement constitutes “financial assistance” within the meaning of Public Resources Code Section 26003(a)(6).

Section 3. The Applicant is a “participating party” within the meaning of Public Resources Code Section 26003(a)(7).

Section 4. The Executive Director, Deputy Executive Director, or Chair of the Authority (the “Authorized Signatories”) are hereby authorized for and on behalf of the Authority to approve any changes to the Project as the Executive Director shall deem appropriate, provided that the amount of the Qualified Property to be purchased may not be increased above the amount approved by the Authority.

**Agenda Item - 4.A.2**  
**Resolution No. 19-SM006-02**

**Agenda Item – 4.A.5**  
**Resolution No. 19-SM006**  
**Application No. 19-SM006**

Section 5. The proposed form of the Agreement between the Applicant and the Authority, as filed with the Authority prior to this meeting, is hereby approved. The Authorized Signatories are hereby authorized and directed, for and on behalf and in the name of the Authority, to execute, acknowledge and deliver to the Applicant the Agreement in substantially the form filed with or approved by the Authority, with such insertions, deletions or changes therein as the Authorized Signatory executing the same may require or approve, and with particular information inserted therein in substantial conformance with the staff summary and in the Applicant's Application to the Authority, such approval to be conclusively evidenced by the execution and delivery thereof. The Authority understands and agrees that pursuant to the terms of the Agreement, the obligations of the Applicant may, under some circumstances, be carried out or assumed by a successor or assignee entity, or by an affiliate of the Applicant.

Section 6. Each of the Authorized Signatories, acting alone, is hereby authorized and directed to do any and all ministerial acts, including (without limitation) the execution and delivery of any and all documents and certificates they may deem necessary or advisable in order to consummate the Agreement and otherwise effectuate the purposes of this Resolution.

Section 7. The Applicant shall assure CAEATFA that all Qualified Property listed in the semi-annual reports pursuant to the Agreement shall be installed, maintained and operated in compliance with all applicable local, state and federal laws.

Section 8. The Agreement shall only apply to Qualified Property that the Applicant certifies will be installed, maintained and operated at facilities within the State of California.

Section 9. The adoption by the Authority of this Resolution for the Applicant shall not be referred to in any application before any governmental agency as evidence of the feasibility, practicality or suitability of the Project or in any application for any required permission or authority to acquire, construct or operate the Project.

Section 10. This Resolution is effective immediately and will remain in full force and effect unless the Regulatory Agreement, as defined in CAEATFA Regulations Section 10035(a), is not executed within thirty (30) days of the date of this Resolution. The Executive Director may extend the thirty days if necessary.